

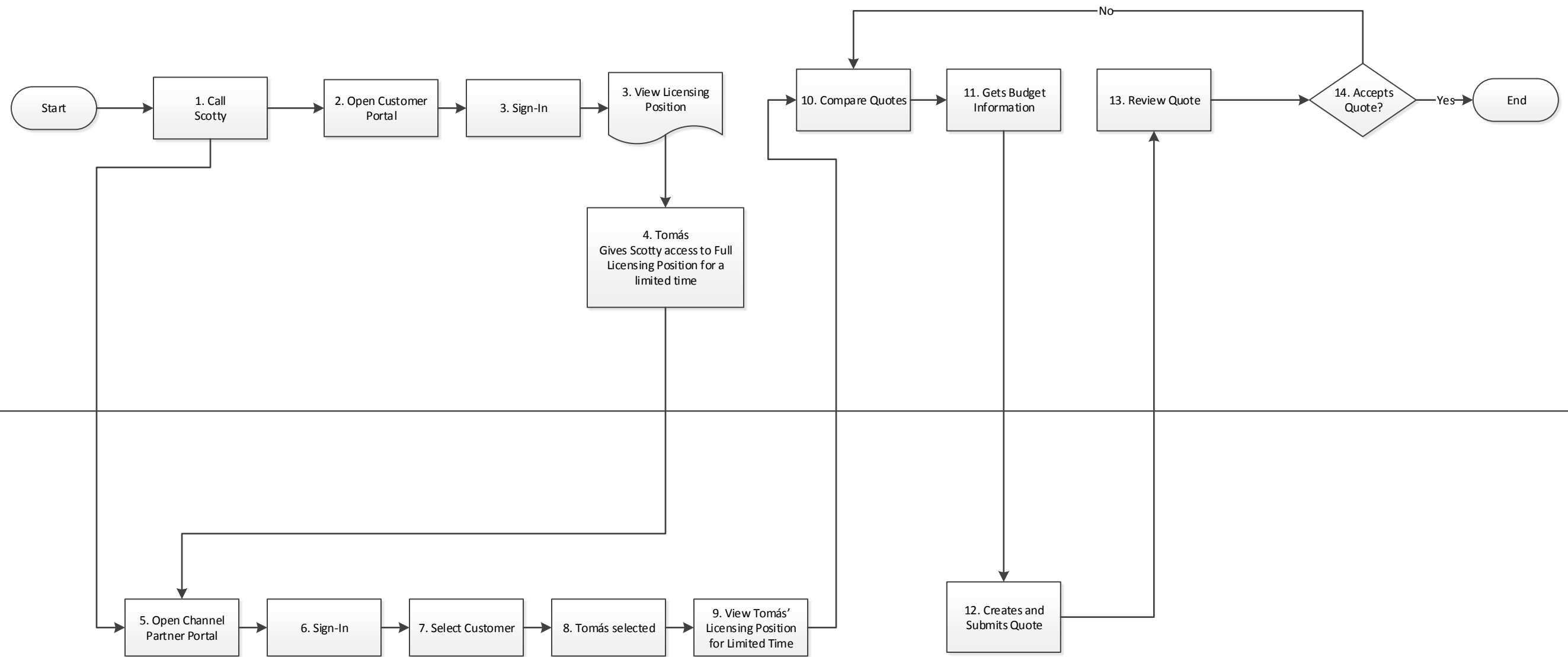
LUS01 Customer Budgets for Licensing



Tomás,
Customer



Scotty,
Partner



LUS02 Customer Renews Expiring Enrollment, Software Assurance and Subscriptions



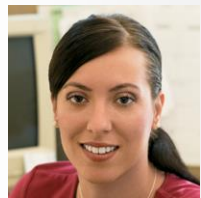
Tomás,
Customer



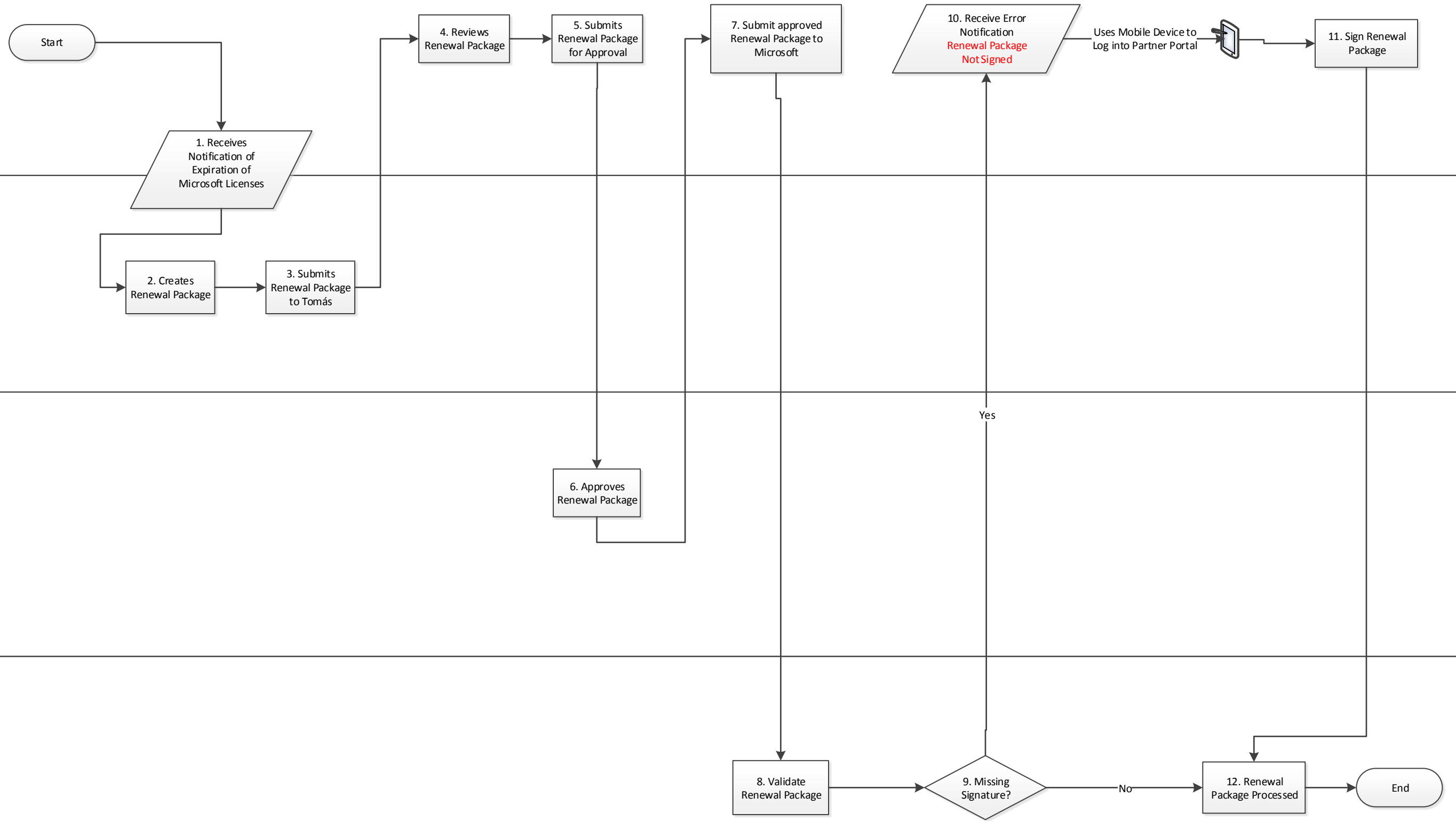
Scotty,
Partner



Legal Team



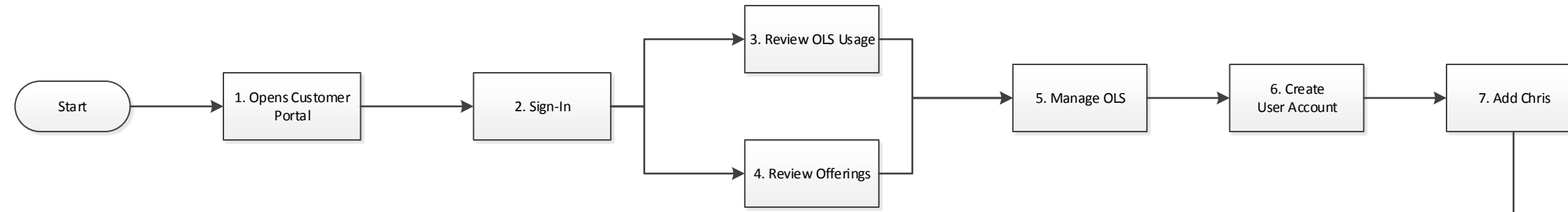
Varsha,
MS Ops



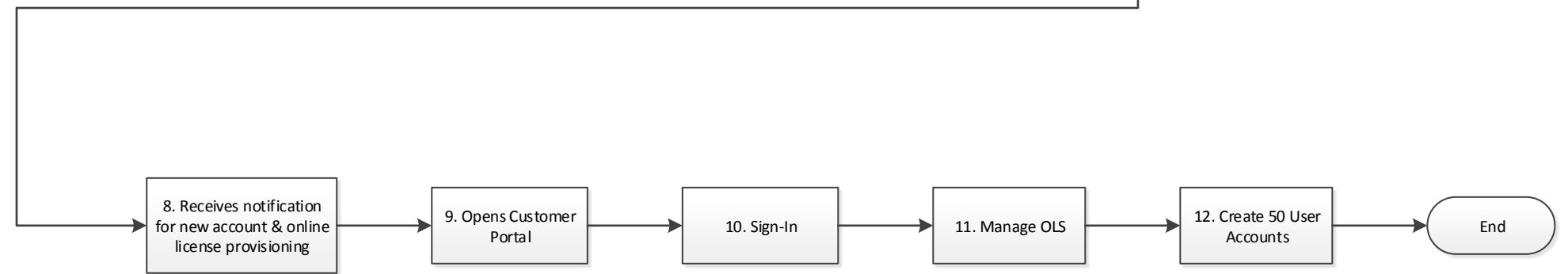
LUS03 Customer Manages Online Services



Tomás,
Customer



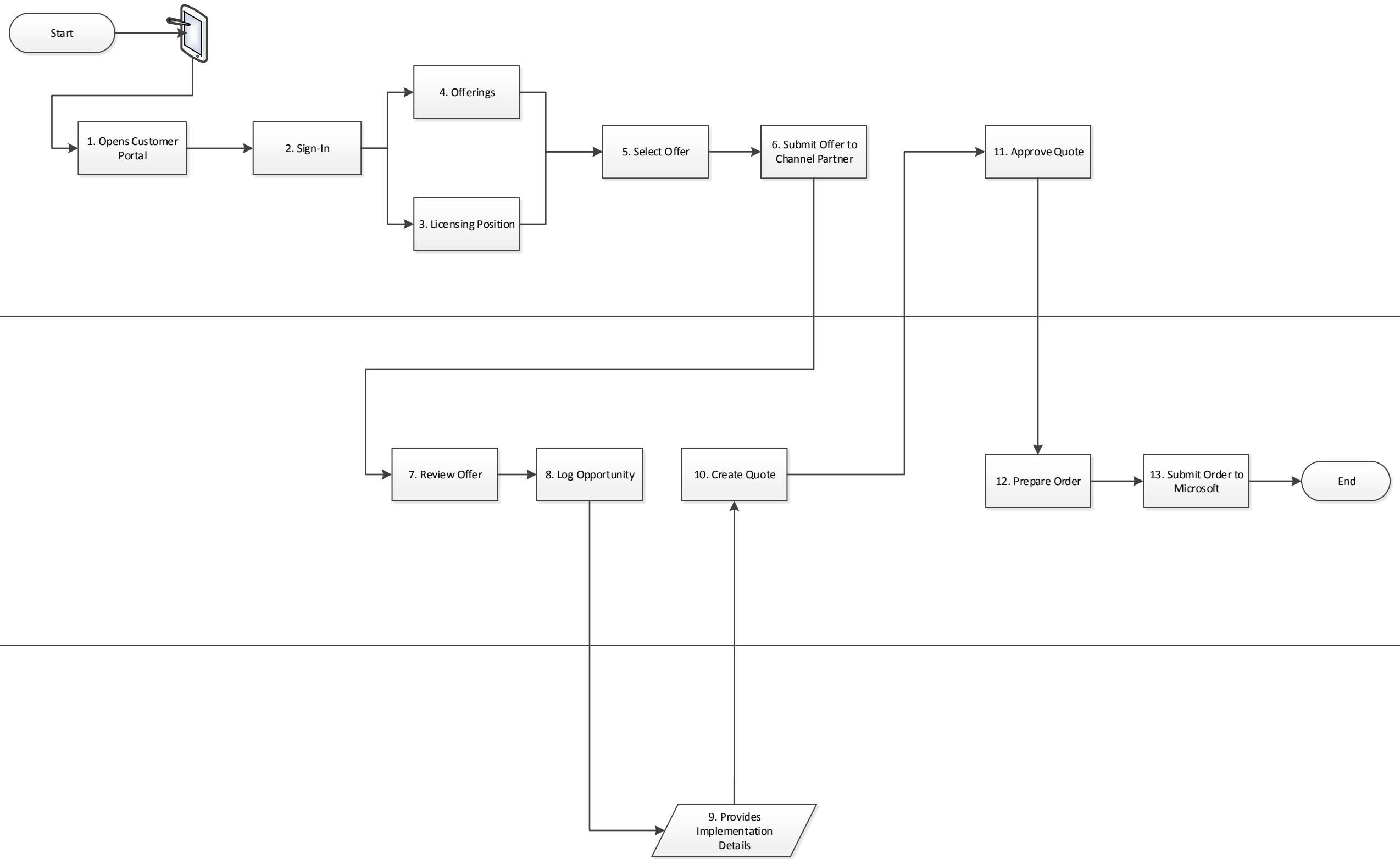
Chris,
Customer



LUS04 Customer Upgrades to Recommended Licenses



Tomás,
Customer



Scotty,
Partner

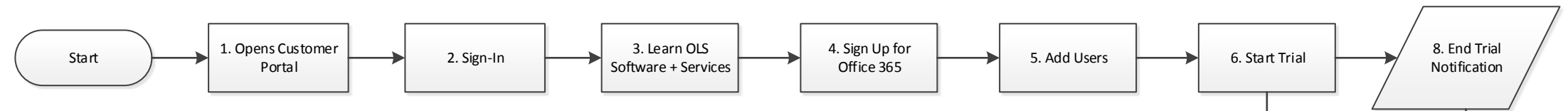


Paul,
MS Field

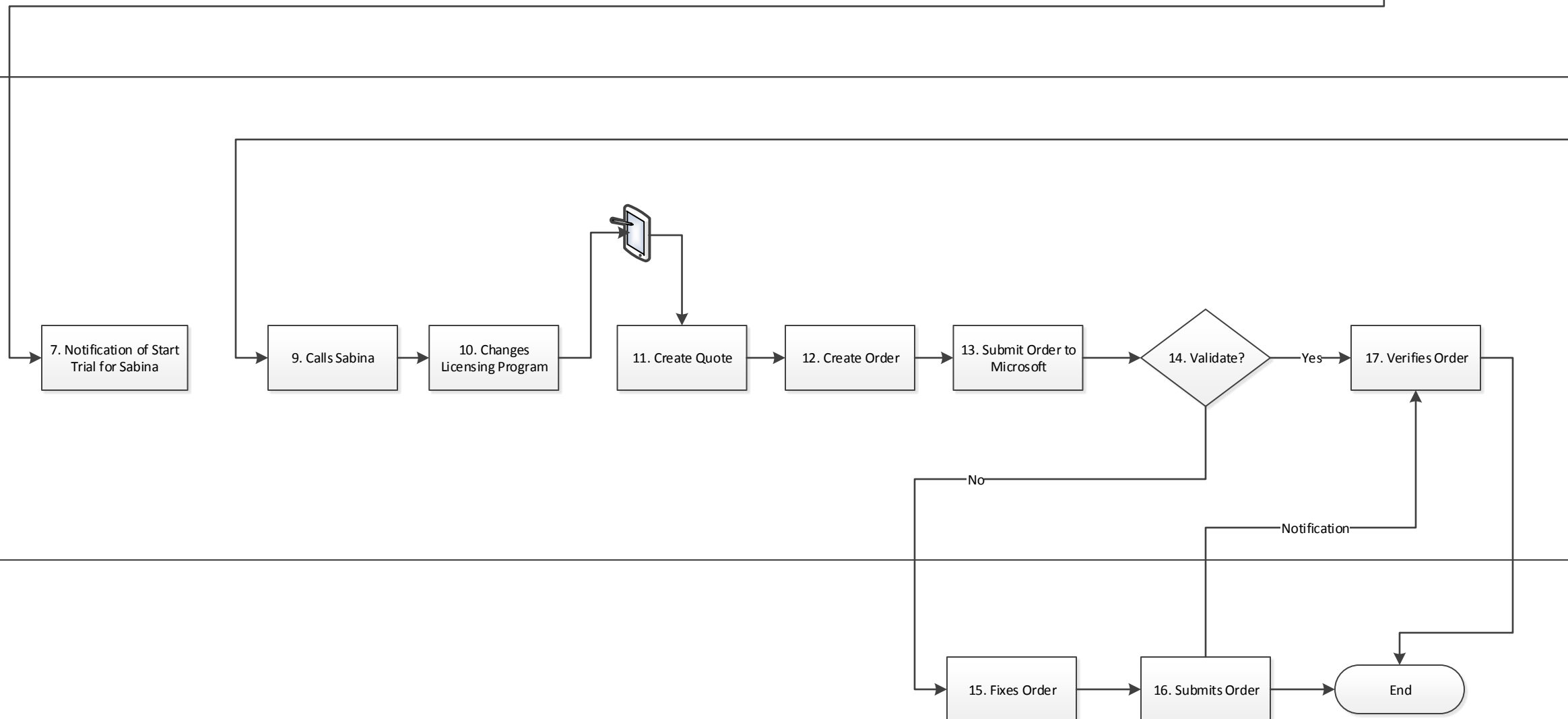
LUS05 Customer Tries and Buys Software with Financing



Sabina,
Customer



Eli,
Partner



Paul,
MS Field

LUS06 Partner Orders a Mix of Online and On-Premise Services for a Commercial Customer



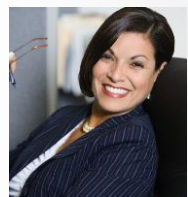
Scotty,
Partner



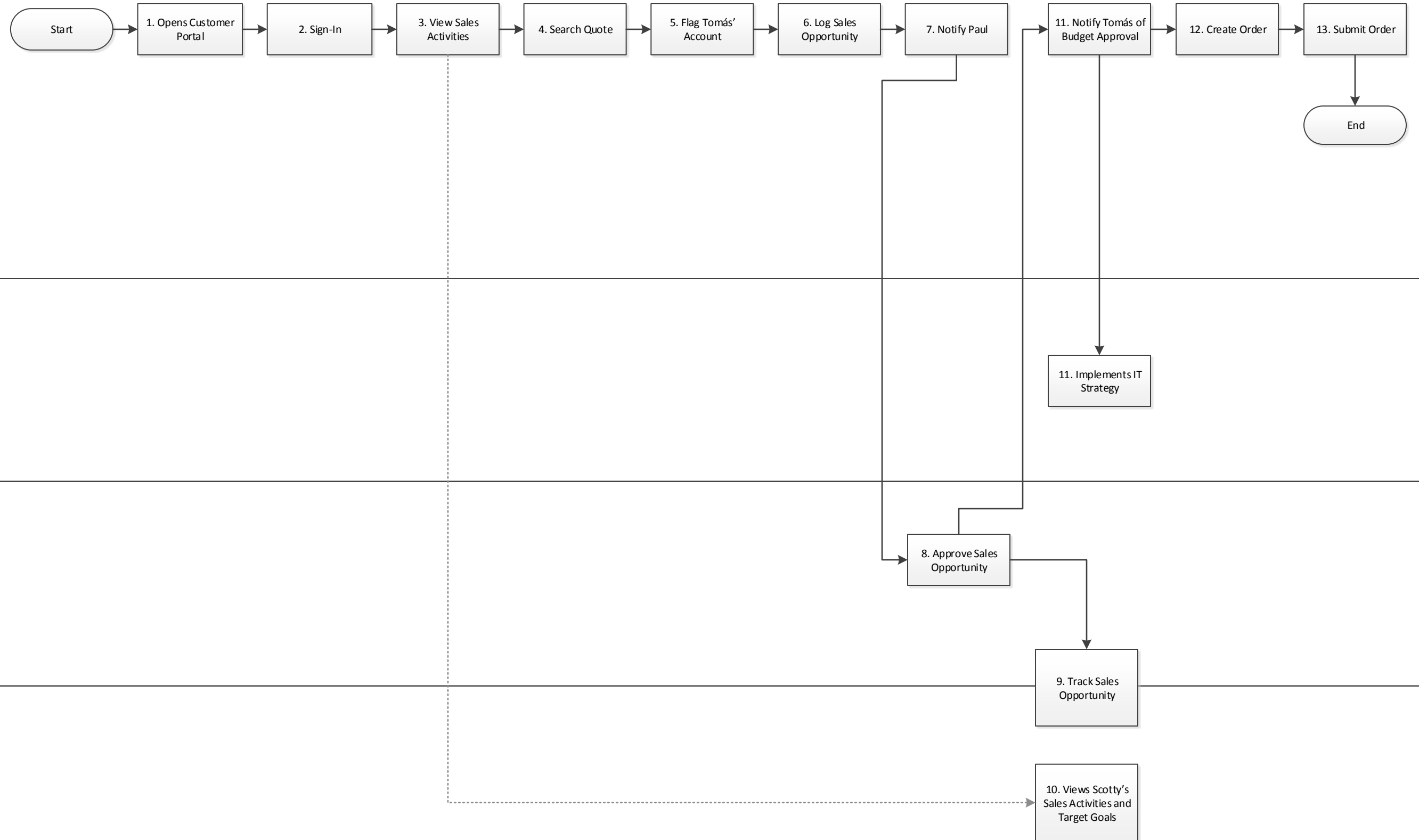
Tomás,
Customer



Paul,
MS Field



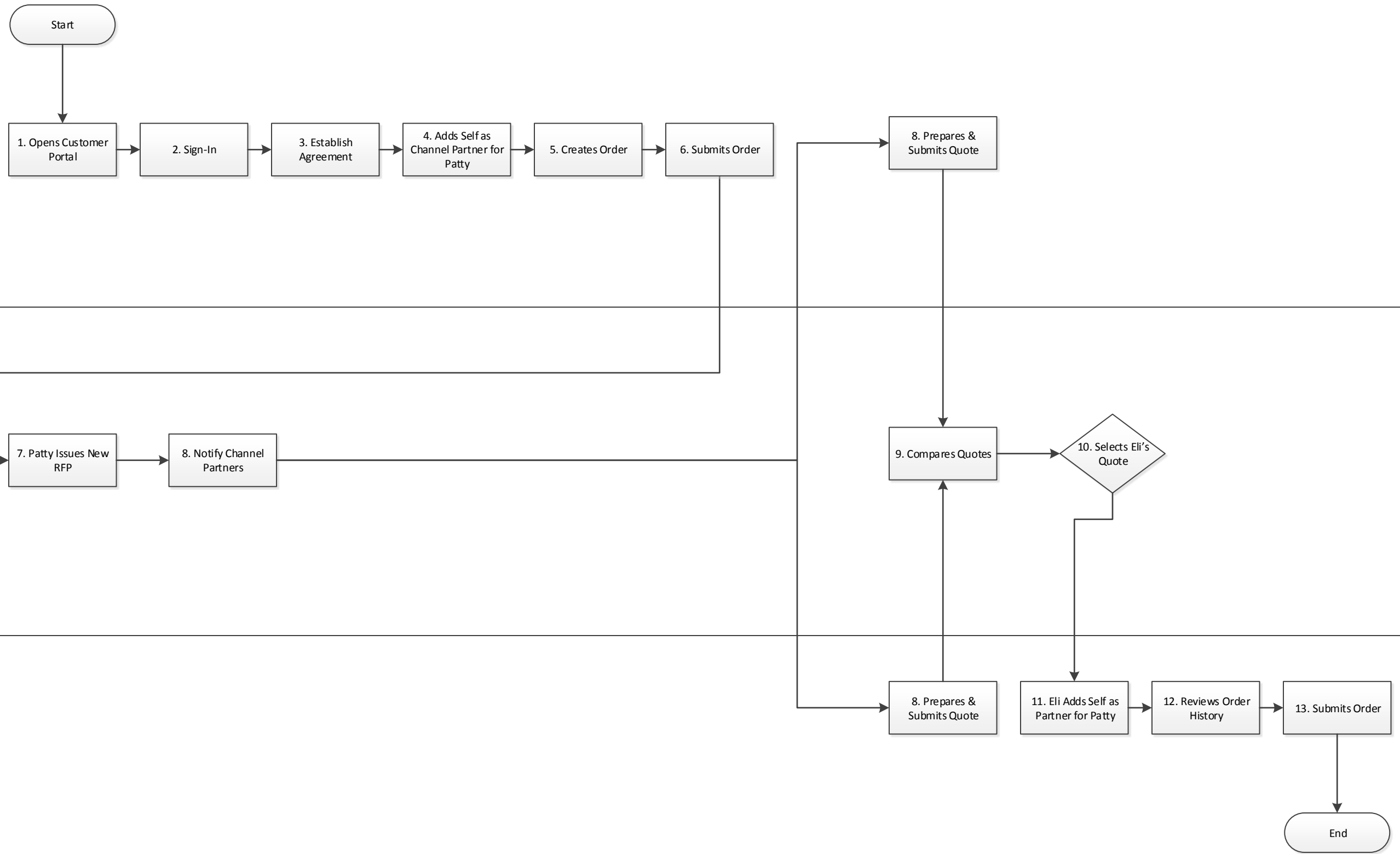
Gloria,
Partner



LUS07 Partners Order a Mix of Online and On-Premise Services for a Public Sector Customer



Scotty,
Partner



Patty,
Customer

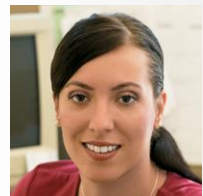
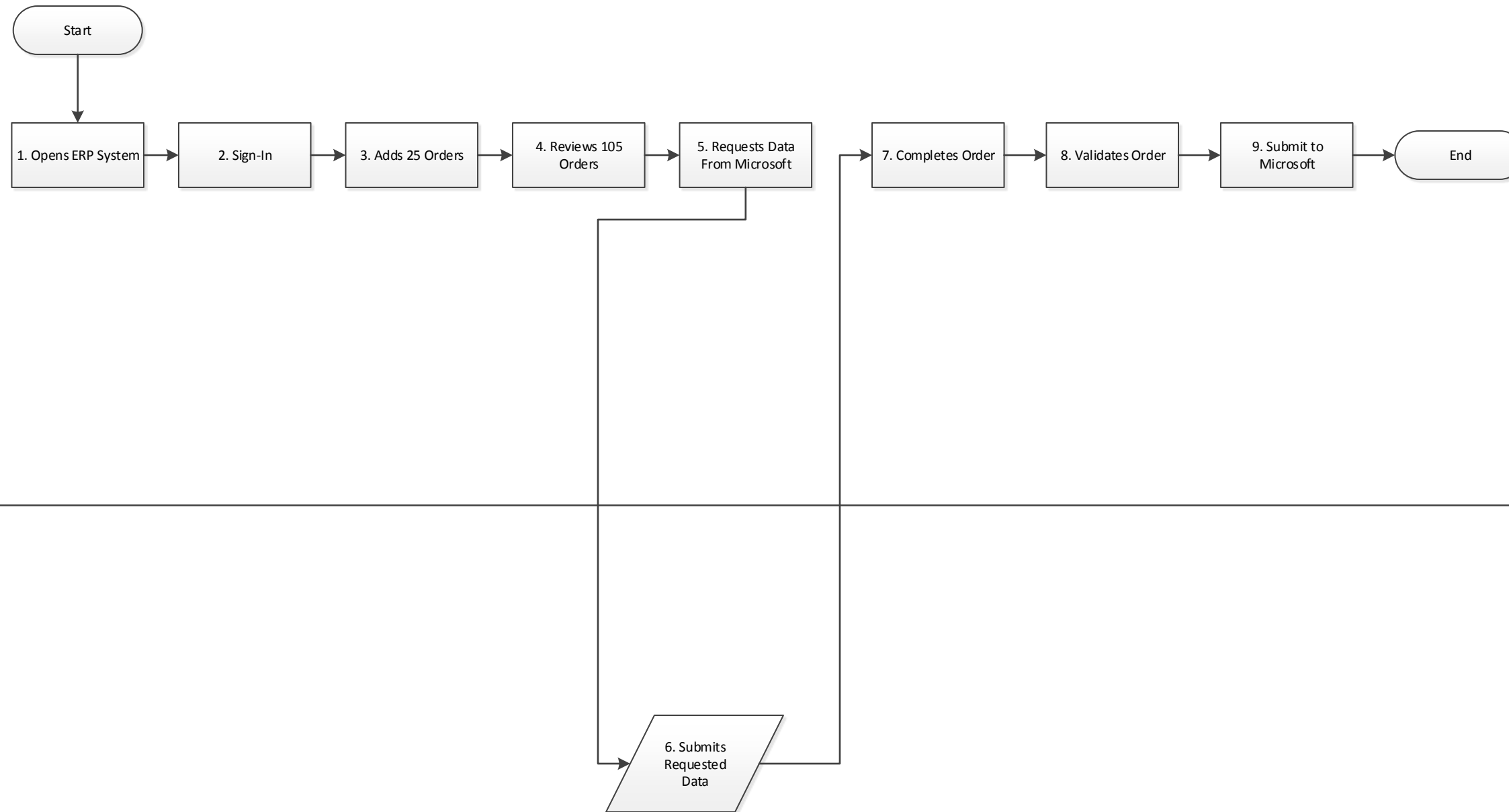


Eli,
Partner

LUS08 Partner Orders for Customers via B2B System



Scotty,
Partner

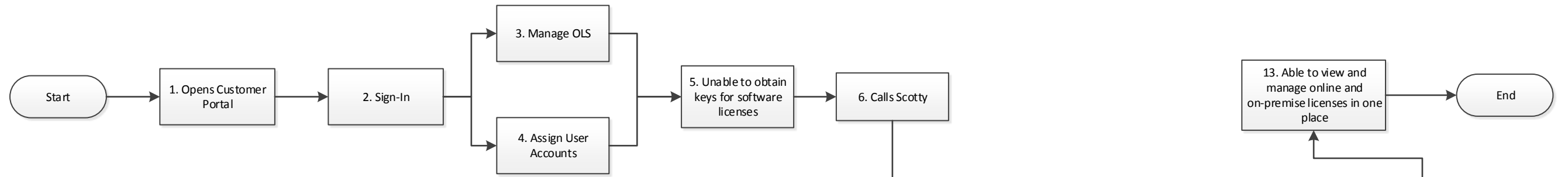


Varsha,
MS Ops

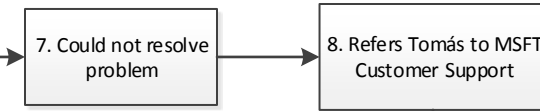
LUS09 Support Helps Customer Manage License Assets



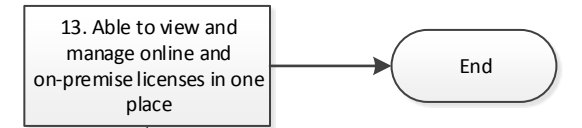
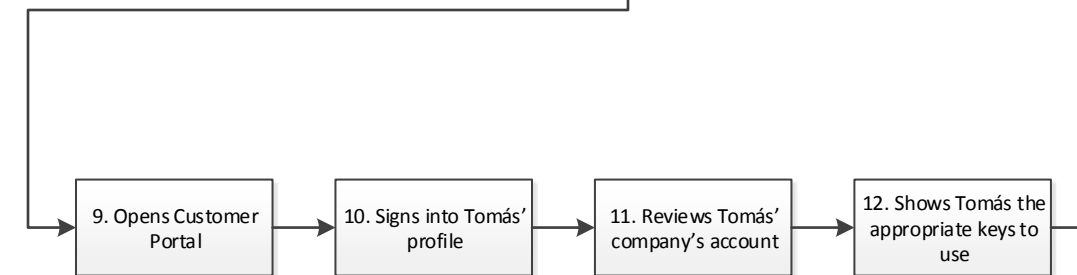
Tomás,
Customer



Scotty,
Partner



Wanda,
MS Ops



LUS10 Config Creates a New License Offering



Reggie,
MS Config



Connie,
MS Config

